

# Revolutionising Maritime & Offshore Procurement

# Where innovation meets opportunity

**\$1.37 Trillion**

Global Shipping Fleet is worth \$1.37 trillion

**80%**

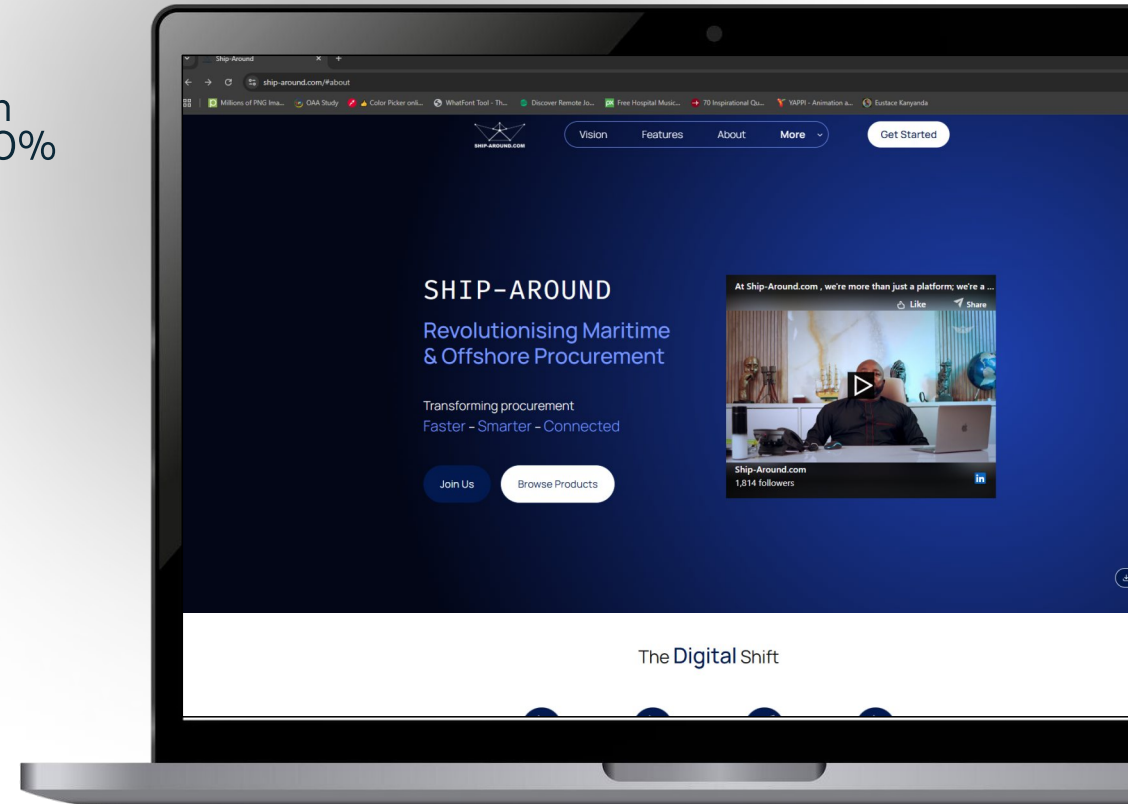
Digitalization, Automation and AI can accelerate procurement by up to 80%

**\$65 Billion**

The Industry spends \$65 billion annually on maintenance and irn.

**90%**

AI Driven processes cut errors by 90%



# About Ship-around.com

## Global Maritime Marketplace

Ship-Around.com connects suppliers and buyers worldwide in shipping, offshore and industrial sectors

## Strategic Global Presence

The Platform operates in UAE, UK, Nigeria and Greece, enhancing global marine procurement and logistics

## Efficient Procurement Platform

Offers a centralized digital environment for certified maritime products ensuring transparency and reliability

## Data-Driven Insights

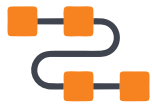
Provides analytics to support smarter procurement decisions for port authorities and offshore operators

# Strategic Values



## Enhance Maritime Product Access

Ship-Around.com improves access to premium maritime products through global sourcing and localized support



## Improved Supply Chain Efficiency

The platform accelerates procurement cycles and reduces lead time



## Data-Driven Decision Making

Data analytics help optimize inventory management and purchasing decisions for buyers.



## Market Entry and Competitive Pricing

Zero-cost market entry encourages diverse suppliers, leading to competitive pricing and robust partnerships.



# Renowned Vendors





# 3000+ Products



# Trelleborg Pneumatic Fenders



## Energy Absorption and Safety

Trelleborg pneumatic fenders absorb large impact energy while reducing reaction forces to protect vessels and port infrastructure.

## Durability and Reliability

These fenders are built for long service life with robust construction suitable for harsh marine environments.

## Wide Range and Support

Available in multiple sizes and configurations with support from Ship-Around.com for timely delivery and technical assistance.

# Alfagomma Hoses

## Dock and Ship to Ship Range

A range of dock and ship to ship hoses especially designed and engineered to work safely in severe environmental circumstances.

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## Built in Fittings

Built-in fittings are available with welding neck, slip on and swivel flanges. Nipple material selected according to international standards and customer request.



## Built-in Safe Lining Design

Unique SAFE LINING DESIGN with built-in metal fittings incorporated into construction during manufacture to maintain maximum holding power of the complete assembly

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## Wide Range and Support

Sizes from 8" up to 16" to suit critical STS and dockside operations



# Tiger Lifting Product Offering

## Comprehensive Product Range

Tiger Lifting offers manual and pneumatic hoists, clamps, winches and various lifting accessories for diverse applications

## Advance Logistics Support

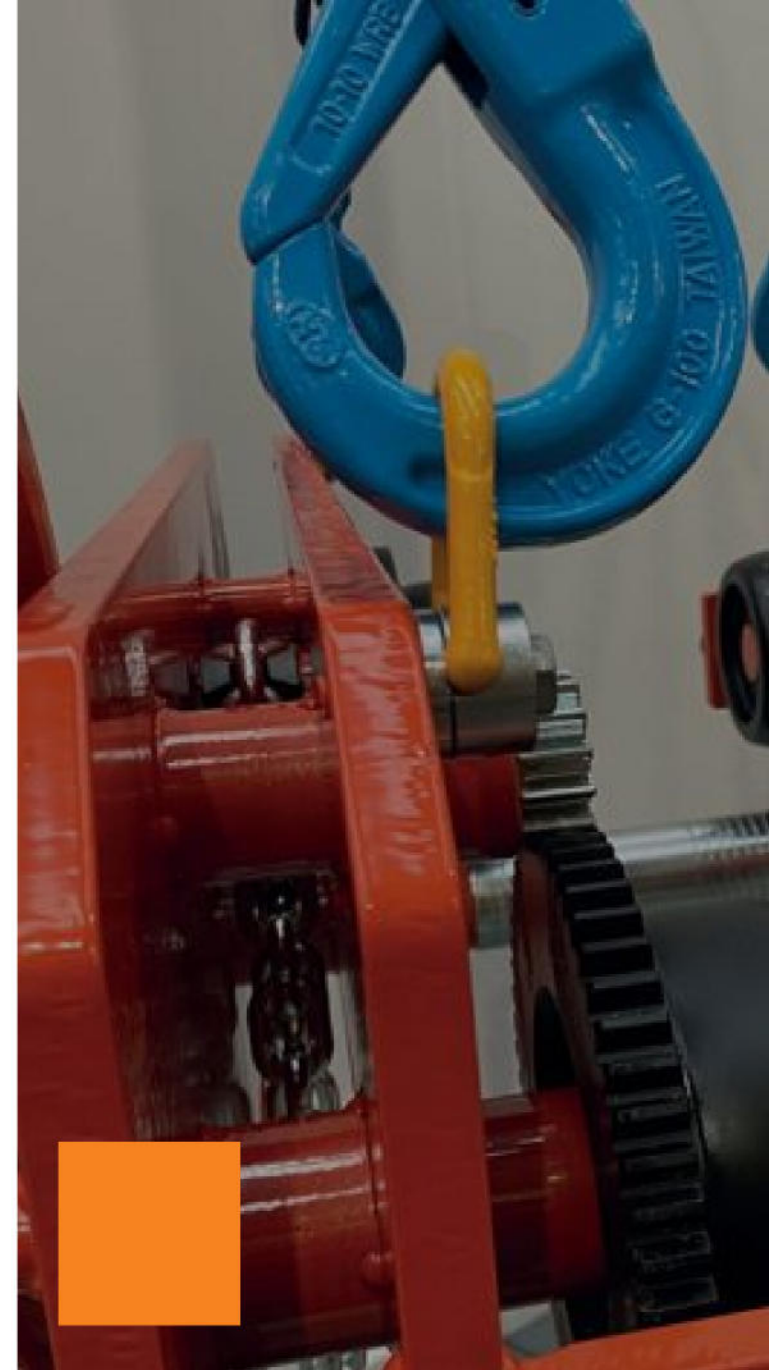
Ship-Around's data analytics and logistics network ensure efficient delivery and robust after-sales support

## Strong Regional Presence

Over 1,000 Tiger Lifting units have been delivered across the Middle East, showcasing proven safety and reliability.

## Tiger's digital edge

Tiger Digital Solutions turns equipment into connected assets. RiConnect ensures your operations stay efficient, compliant, and always in control.



# Cortland Ropes



## High-Performance Synthetic Ropes

Cortland ropes deliver high strength and lightweight solutions ideal for demanding marine and offshore applications

## Corrosion Resistance and Handling

These ropes resist corrosion and are easy to handle, enhancing safety and operator efficiency in marine environments.

## Quality and Technical Support

Ship-Around.com provides full access to Cortland products with quality assurance traceability, and expert technical support.

# Let's Connect

## Maritime Solutions Support

Ship-Around.com offers tailored, high-quality maritime solutions to meet regional strategic needs effectively.

## Global Network & Marketplace

Leveraging a global digital marketplace streamlines procurement and enhances supply chain resilience.

## Partnership Invitation

Encouraging Partnership exploration to boost long-term success and elevate maritime operations.